

ANNUAL IMPACT REPORT 2021

A Year of Resilience

GUIDING PRINCIPLES

Mission

STEP builds financial self-sufficiency among junior active duty enlisted service members and recently discharged enlisted Veterans and their families facing financial crisis through counseling, education, and grants.

Values

Do what's right.
Honor patriotism and service to country.
Build relationships.
Respect others.
Deliver results with excellence.

Vision

Relevant, reliable, and responsive. STEP's vision is to change the lives of military and Veteran families who we serve by helping them achieve financial self-sufficiency.

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Col, USMC (Ret)

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Letter From the CEO



In our resiliency, we have still found a place in our hearts to serve, support, and advocate toward the betterment of our community.

We decided to create Support The Enlisted Project (STEP) nine years ago based on a known gap in services for our young military and Veteran families. Yes, families need assistance during a crisis, but how do we crawl into the trench with each family to aid them in a way that makes this their last crisis?

We decided to capture this goal in our Vision. We knew it would be challenging work, where each family would need something different to solve their unique challenges, but we were committed. STEP's Vision became and still is to be "Relevant, Reliable and Responsive in order to change the lives of the families we serve by helping them live a life of financial self-sufficiency." This required adaptability to the client's environment that was supported by processes based in our value to just do the right thing. As my dad would say, we needed to be 'rigidly flexible.'

This Vision has guided us to a 90% success rate over 5,900 client families, but after nine years, we learned a new "R" word: Resilient. Resiliency is the ability to recover quickly from a difficult condition. The COVID-19 pandemic has challenged our young military and Veteran families, and the STEP Team, and I imagine you, beyond our imagination. But together, we persevered in a way which *never* faltered in the execution of the vision to bring financial peace from a financial wildfire.

I want you to know that STEP's financial self-sufficiency program, as well as our outreach programs that benefited an additional 40,000 individuals, would not have been possible without the magnificent support from our community, as you have shared your time, talent, and treasure with us. In our resiliency, we have still found a place in our hearts to serve, support, and advocate toward the betterment of our community. Your resiliency grows more resiliency. Thank you for believing in our Vision, and helping STEP remain Relevant, Reliable, Responsive, and Resilient.

My sincerest gratitude,

Tony Teravainen, MSEL, USN (Ret)

CEO & Co-Founder

A handwritten signature in blue ink, appearing to read 'Tony Teravainen', with a stylized flourish at the end.



Faces of Step

“It’s organizations like STEP that make me proud to live in San Diego County. Not only is STEP going above and beyond to provide for their community’s physical needs, but they are making sure that these Veterans and military families feel loved, cared for, and supported during the most difficult times of their lives.”

JOEL ANDERSON,
SAN DIEGO COUNTY
DISTRICT 2 SUPERVISOR

“I love volunteering at STEP, I feel like I am making a difference. Most of all, I feel appreciated at STEP. I have volunteered at many places, some of which, didn’t even thank the volunteers at the end of the day. But here, when you go out the door everyone says, “Thank you” and it really feels good.”

JONI WORNKEY,
VOLUNTEER

“I’m so grateful to have had the opportunity to develop STEP’s extremely effective financial intervention. With all the sacrifices made by our Military and Veteran families, they should never have to experience a moment of financial stress. While they stand strong for America, STEP will continue to stand strong for them with the support of our incredibly amazing community partners, donors, and volunteers.

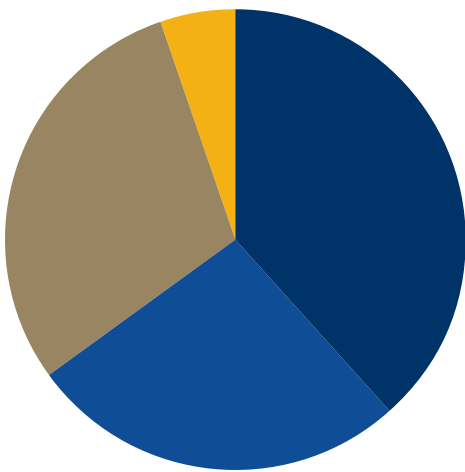
KATHI BRADSHAW,
VICE PRESIDENT

“I grew up in a large Army family where the only income was my father’s and we struggled financially. I understand the need to support our military enlisted. The enlisted do their part by supporting us, and we should reciprocate.”

MIKE EVANS,
BOARD MEMBER

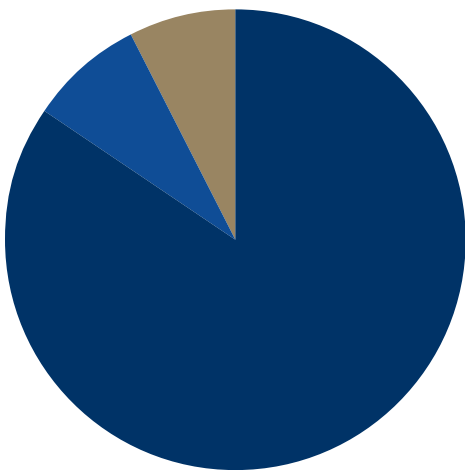
Financial Transparency Statement*

★ **84%**
of every dollar goes
directly to fund
programs



Revenue

● In-Kind Goods and Services	\$1,172,833
● Grants	\$820,005
● Individual Contributions	\$904,880
● Special Events/Other	\$160,573
Total Income	\$3,058,291



Expenses

● Program Expenses	\$2,092,716
● Development Expenses	\$201,631
● Administrative Expenses	\$183,407
Total Expenses	\$2,477,755
Income in Excess of Expenses	\$580,537

Assets & Liabilities

Beginning Net Assets	\$546,364
Ending Net Assets	\$1,126,901
Total Liabilities	\$266,606
Total Liabilities and Net Assets	\$1,393,507

*FY21 audited financials



Top photo: The U.S. Army, photo by Joseph Siemandel; **Middle left:** US Air Force, photo by Airman 1st Class Leah Young; **Bottom Right:** U.S. Army Cadet Command, photo by Lindsay Grant, U.S. Army Cadet Command Public Affairs Office



Expansion to the State of Washington

Despite COVID-19 related challenges, we have been working with the military, government, business, and local communities to establish STEP as a trusted and viable option for young military and Veteran families in Washington State. Together, we have been able to expand STEP's value beyond Southern California to successfully serve this community.

With its 55,000+ service members, Joint Base Lewis-McChord (JBLM) is the largest military installation in Washington State, home to the Army I Corps and Air Force 62nd Airlift Wing. As this base is located just south of Tacoma, that is where STEP has established its first office space. We have also been received hospitably, with formal agreements in place, by the JBLM, Navy, and Coast Guard leadership teams as they recognize the value we bring to their communities.

This positive relationship with the military leadership has enabled STEP to work on the bases to grow the relationships and awareness necessary to connect with the local military and Veterans in search of support.

We could not be happier to report that since expanding to the area, STEP has seen a steady increase in client cases in Washington State, which now comprises 25% of all Emergency Financial Assistance clients served.

We look forward to new and continued collaboration with our Washington community partners to better serve our military community in Washington State.

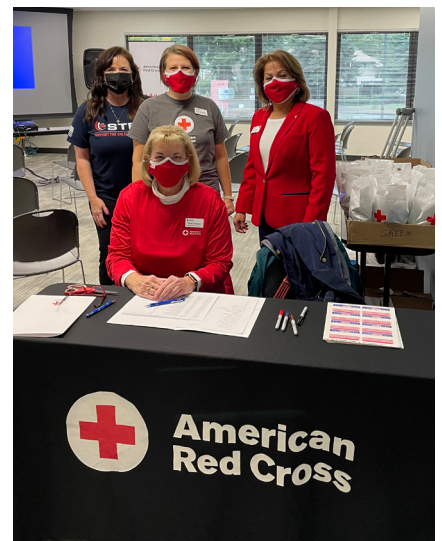
Partnership with Hawk Career Center

The Hawk Career Center at Joint Base Lewis-McChord provides services to transitioning service members, Veterans, and their families through the Transition Assistance Program (TAP). The mission of the TAP is to deliver a world-class transition program for America's Army that empowers members to make informed career decisions to enhance lives, communities, and our nation. STEP has partnered with the career center and other military support organizations in Washington. Working together, we can ensure our transitioning service members and their families have the resources they need as they transition to civilian life.

Partnership with American Red Cross

In early 2021, STEP joined forces with the American Red Cross's Service to Armed Forces (SAF) program for the Northwest Region. Together, our incredible work provides critical assistance and resources to service members, Veterans, and their families throughout the region.

SAF continues to welcome STEP and act as a conduit to other military-serving organizations and service members who need our support. We're honored to work together with SAF.



★ 25%

of EFA clients served reside in Washington State



Emergency Financial Assistance

STEP's Emergency Financial Assistance (EFA) program is proven successful at building financial well-being among military and Veteran families. Having volunteered to defend our Nation, these families face low wages, frequent moves far from their support systems, lack of affordable childcare, high spousal unemployment, and inadequate affordable housing options. The EFA program is designed to set families up for success, even those who are living paycheck to paycheck.

Financial Counseling

Our social workers are certified in financial counseling. They use a solution-focused approach to work one-on-one with each family to identify their strengths and financial goals and to create a realistic plan to achieve those goals. When indicated by the financial plan, the family receives an emergency grant to ensure no basic need is lost and families can confidently start the work toward a state of financial well-being: "the combination of having financial security and financial freedom of choice in the present and in the future" (Consumer Financial Protection Bureau).

CLIENT SUCCESS STORY:

PROVIDING CONNECTIONS

Just what the service member didn't need, a blown gasket and a broken radiator. Finances were already tight and now this was an emergency. The first estimate for the repair was \$7,752 from a non-Better Business Bureau shop. STEP connected the service member to a BBB-rated repair shop that offered a new quote half the price.

Additionally, the social worker introduced the Financial Freedom Plan, focused on building the service member's savings, and purposefully monitoring his spending habits. We provided grant assistance of \$3,783 to pay for the car repair. The service member immediately started utilizing his plan and within a few weeks, had saved \$300.

CLIENT SUCCESS STORY:

A NEW FINANCIAL JOURNEY

A Marine family stationed at Camp Pendleton was falling behind on their car payments after a perfect storm of crises, including a car accident, medical expenses, military pay issues, frozen accounts due to fraud activity, and an upcoming duty station move. They called STEP for help. Our social worker worked one-on-one with the family to create a personalized financial plan, which included building up their savings, paying down debt, and a budget for their moving costs and new cost-of-living expenses in Texas. We provided a financial assistance grant of \$1,036 to stop their car repossession. We also provided a warehouse visit to pick out donated household goods, clothes, and baby diapers. The family reports they are preparing for their move, following their plan, and saving money. "We are ready for this financial journey we are now starting."

★ **\$2.2M**

in grants awarded since 2012



CLIENT SUCCESS STORY:

**A PERSONAL
FINANCE PLAN**

Recently, a military spouse, along with her 3-year-old and 3-month-old came to our office. Her only car was scheduled for repossession the next day, and their landlord recently started the eviction process.

Her husband was thousands of miles away operating a Navy ship. He had to sit there until his shift was over on other side of the world and had to figure out what to do.

Luckily, we were able to assist this young mother. Our social workers stopped the loss of her car and home through grants, but more importantly, they provided knowledge and helped her develop the skills to help her change her behaviors. She built a path where her family could enjoy a lifetime of financial self-sufficiency. If our clients are ready to change, ready to commit themselves to the hard work, we are here to assist—because of your help.



2021 was not the end of the financial crisis brought on by COVID, but the continuation of recovery for military families who faced hardships throughout 2020. Support The Enlisted Project has played a key role in hundreds of those families' lives with gaining their footing back into normalcy and maintaining their basic critical needs. As the spouse of an active-duty Marine residing on a military base, you learn firsthand the unexpected challenges these families face daily and the resiliency that envelopes them. Getting to work with STEP as a social worker has been an indescribably fulfilling role. My spouse was deployed overseas when I began working here and being a part of STEP allowed me to feel connected to him because while he was completing his mission, I was able to be here on the home front and work with his brothers- and sisters-in-arms. I've worked with different non-profits in the past and no other program has been so unique in their approach with clients.

ASHLEY JOHNSON

STEP SOCIAL WORKER AND MARINE SPOUSE





Virtual Financial Freedom Workshops

As the world moved online in 2020, STEP began providing our popular Financial Freedom Workshops in a virtual format. We continued to provide a highly interactive workshop that supports attendees in identifying their personal financial goals and developing a concrete plan to achieve

them. Attendees rate the workshop extremely highly, remarking that they feel more confident about their financial skills and that attending was a great use of their time. Some have stated that, though they felt they had their finances under control before attending, they were glad they came because it added more tools to their financial toolbox.

★ **8,211**
families served
in FY21

★ **21,373**
individual lives
touched in FY21



My wife and I can't begin to thank you enough for all of the assistance we've been blessed with. We are beyond grateful and appreciative for everything that you made happen for us. It's a huge relief to have that financial burden lifted off of our shoulders going into the new year. You've been nothing short of a saint. The world truly needs more people like you. I hope you enjoy the holidays and want you to know that we will be enjoying ours because of STEP.

“

RECIPIENT, SHARING THE JOY PROGRAM

Outreach Programs

STEP is responsive to the needs of our local military community, which means when we learn of a need, we mobilize to provide. Whether it's a new crib and car seat for a family or organizing events that directly impact the immediate needs, our secondary programs offset the common expenses for our clients. These events are possible because of our volunteers, generous donations, and advocacy from our supporters.

Emergency Supporters

When the USS Bonhomme Richard (BHR) caught fire, 1,000+ sailors were immediately displaced from their home and lost all their personal possessions, as well as uniforms, boots, and uniform accessories.

Requests started flowing in to STEP to help the sailors and their families. Immediately STEP sent out an appeal for financial donations and in-kind goods to provide basic needs for those affected. The community rallied and soon donations poured into our office for distribution. We

couldn't return what had been lost, but with the generous gifts, we were able to support our brave sailors and help them work toward normalcy.

STEP distributed:

- Funding for uniforms, uniform accessories, and boot purchases
- A truckload of in-kind donations including all types of goods
- Navy exchange gift cards
- Personal and hygiene bags

Thank you to all who donated and assisted us in helping during this difficult time.

Cammies to College

In partnership with USAA, Cammies to College was held in August 2020. The event was virtual due to COVID restrictions but was still extremely popular and offered a wide variety of educational resources for military members, spouses, and Veterans.

Attendees were able to meet with representatives from colleges throughout the United States and learn more about the application process, opportunities, financial resources, and curriculum through individual chats and live panels.

Service members often seek information about higher education to develop a more meaningful career and financial stability for the future. The goal is to secure personal connections that help eliminate the confusion surrounding education benefits, which can be daunting and unclear.

★ **20%**

of the United States Military population is served by STEP

★ **200+**

families received a Thanksgiving meal and an additional two weeks of food at the 2021 Food Drive



Sharing the Joy

The holidays can be a challenging time for families who are struggling financially and those who are separated due to deployment. To make the season brighter STEP once again promoted our Sharing the Joy program. Generous donors, individuals, organizations, corporations, and groups throughout the community adopted enlisted military and Veteran families who were in a financial crisis and needed a little extra support during the holiday season.

Distributions

We continued our warehouse distributions monthly throughout the year serving 15,755 individuals with tens of thousands of pounds of food and 120,930 diapers. We recognize the challenges our military community faces, and we were there to help them meet those needs with 18 distributions in San Diego, Oceanside, and Orange County. Through our partnership with the San Diego Food Bank and community donors, we were able to provide families with two weeks' worth of meals and other essentials to help offset the cost of critical needs. We are so thankful for the incredible support from our partner organizations, volunteers, and community donors.



Distribution partners—thank you!

Bethlehem Lutheran Church
 Bob Woodruff Foundation
 Camp Pendleton Marine Corps
 C.A.R.E.S. Program
 (Naval Hospital Camp Pendleton)
 Church 180
 County of San Diego
 Courage to Call
 DeVry University
 GH Community Foundation
 GH Mortgage Team Depot
 Helping Hands
 KMG Psychiatry
 Keller Williams
 Marine Corps Air Station Miramar
 Marine Corps Recruit Depot San Diego
 National Charity League
 Naval Base Coronado
 Navy Federal Credit Union
 Navy League
 The New Children's Museum
 North Coast Church
 Rancho Santa Fe Foundation
 San Diego Food Bank
 San Diego Veterans Coalition
 Sector San Diego Coast Guard
 TERI Inc
 The Church at Rancho Bernardo
 United Through Reading
 Us4Warriors
 USAA
 WAXIE Sanitary Supply



Our family was chosen for the Love is in the Air event in February 2021. This event was so much fun for our family. After being in quarantine and the world still far from normal, this was the first 'event' we were allowed to attend and be around other families. We were greeted with our own blanket to sit on and a huge basket full of goodies. Lunch was provided and the staff from STEP did not disappoint as they kept coming around with more surprises for the kids. STEP is an amazing organization. I'm so thankful to have an organization that truly supports the military and understands the sacrifices the service member, the spouses, and the children make daily.

APRIL HUFFMAN
 MARINE SPOUSE AND
 MOTHER OF THREE BOYS



Food Drive

We kicked off our first ever virtual food drive this year. With the help of Feeding San Diego and the Jacobs & Cushman San Diego Food Bank, and our community partners and volunteers, we were able to provide a special Thanksgiving meal and an additional two weeks of food for over 200 families.



Virtual food drive donors:

California State Assembly Member
Todd Gloria's Office
Jewish Family Services
Keller Williams
National Charity League
Navy Federal Credit Union
Senator Toni Atkins' Office
Southwestern College
The Associated General Contractors of
America, San Diego Chapter, Inc.

★ **120,930**
diapers provided

★ **259,000**
pounds of food distributed



Love is in the Air

STEP partnered with drone-making company USOG and community donor Susan Langley to bring STEM technologies and Valentine's Day goodies to some local military families with young children. Five STEP families met at Rohr Park for

breakfast and a socially-distanced event that included deliveries from USOG drones. Toys, candy, gift cards, and other fun items were a part of their special morning, along with the opportunity to build their own drone. Kids visited the drone

pilot in his truck nearby to see how this technology is providing life-saving medical items that many have not been able to access during the pandemic. Thank you to STEP donors Susan Langley and USOG for spreading the love!

Volunteer Highlights

The challenging times continued into 2020–2021, but our volunteers were here! From filling our clients' trunks, to working in our warehouse, to organizing and bagging food, to answering phones and picking up donations—we simply couldn't do our work without our army of volunteers!

In-Kind Drive

We proudly hosted our first in-person warehouse distribution on February 5th at our Scripps Ranch location in San Diego. This was our first in-person warehouse distribution since March 2020 when STEP put the Warehouse program on pause and pivoted to Emergency Food & Diaper Drive-Thru Distributions to meet our families' immediate needs. The outdoor, socially-distanced event featured food, baby clothing, household items, toys, and more! In total STEP distributed 2,700 diapers to more than 65 families. One of the most requested items from our

clients is baby products. A tube of rash cream and a pack of wipes means a world of difference. Without these "bare bottom essentials," children can develop severe health issues. A month's supply of diapers is about \$40, almost \$500 a year, a large sum of money to families in financial crisis. It is estimated that our families are short 30 diapers a month for their children. Our service members make many sacrifices and at STEP we believe no one should have to decide between paying the electric bill or buying diapers.

Chief Selectees Volunteer

Chief Selectees from all over the region provided support preparing and distributing essential items to more than 500 families at our January Drive-Thru distributions. Their efforts helped us better serve our military families and ensured these families have the items they need during the pandemic. We had our newly selected Chief Petty Officers join us for CPO 101 where they received valuable tools to add to their toolbox. At CPO 101 our Selectees met with STEP's Co-Founder and Board Vice-Chair, Bill Boggs, and Programs Manager, Tracy Owens. They took a deep look into our Emergency Financial Assistance program and secondary programs available to help service members increase their financial well-being.

National Charity League

We would like to thank National Charity League (NCL) San Dieguito Chapter for all their assistance! Just for the holidays, NCL contributed over 200 goodie bags to military families, held their own toy drive, and created supportive/festive posters and bags for our distribution. They were able to successfully decorate and prep every bin that needed to be sent out for our Toy Drive and assisted in a multitude of projects—from unloading trucks to wrapping gifts. This is just a portion of what they do for us all year long. We love and appreciate all the work they have done for us and our military families.





VOLUNTEERS OF THE YEAR

AMY MILLER, NAVY SPOUSE AND PARENT

Amy has been a dedicated volunteer since she joined our team in 2019, donating her time at least two days per week. Amy trains new volunteers on our warehouse and inventory procedures, sorting, organizing, and storing donated goods. She continuously builds relationships, taking the lead and managing groups of volunteers in our warehouse. Amy also assists with outreach, representing STEP at community events. We are so grateful to have Amy on our team!



MIKE BATES, LCDR, USN (Ret)

Mike has been volunteering behind-the-scenes with STEP for many years. In 2020, he was essential in the restructuring and transition of multiple internal databases. Mike has a knack for project management, evaluating and simplifying processes, and database management. His work has enhanced our staff's ability to deliver our services to clients and build relationships with partners. We truly appreciate all of the hard work and talent Mike has donated!



2020–2021 Honors, Awards & Recognition



We're grateful to be recognized by these honors and achievements this year...

San Diego Veteran of the Year (2020)
Tony Teravainen

Nonprofit Executive of the Year (2020)
Tony Teravainen

SD500 Most Influential People (2020)
Tony Teravainen

Top CEOs Making a Difference Award (2020)
Tony Teravainen

Mayor Todd Gloria's Woman of Distinction Award (2021)
Kathi Bradshaw

Volunteer Veteran of the Year for 76th District (2020)
Tracy Owens

Jimmy Valentine Service Award (2021)
Tracy Owens

★★★★

Charity Navigator Rating

For the fifth consecutive year we received the coveted 4-star rating from Charity Navigator, highlighting non-profits with the highest standards and results for strong financial health and commitment to accountability, transparency, and efficacy. With only 25% of charities receiving this rating, it speaks to the importance of financial transparency. Being good stewards of our donors' gifts is paramount to our long-term sustainability and overall commitment to our community.

GuideStar Platinum

Exchange Participant



Ranked No. 29 Nationally

among organizations that support the military, Veterans, and their families by Charity Navigator and Stacker

A+ Rating

Better Business Bureau





All of us at Support The Enlisted Project want to offer our biggest congrats to our very own CEO for receiving the 2020 Veteran of the Year award from The Veterans Museum at Balboa Park. We work with Tony every day and see the literal sweat he has put into ensuring every military family we meet has what they need to thrive. From painting his own office and putting together furniture, to speaking to congress in DC, Tony has been working hard and maximizing resources, while advocating for service members and Veterans for two decades, after serving in the US Navy himself for nine years. We are proud to have him leading our team, still fighting for the American Dream for all who choose to serve.

“

STEP TEAM

Donor Acknowledgments

Our donors rallied around STEP and we are eternally grateful for your steadfast and generous support this year. Despite the continued COVID restrictions, we had thousands of community members band together to ensure that the programs and services we offer were not only continued but expanded during a trying year. Your gifts financial and in-kind made a direct impact to the military and Veteran families we serve.

Stand and Salute

June 17 was a historic STEP day with our donor support. Within 24 hours we had the opportunity to raise \$100,000. The incredible Walter J. and Betty C. Zable Foundation once again matched all gifts up to \$50,000.

Green Foundation

A big thank you to the Green Foundation for their continued support with a \$75,000 grant. Their gift ensures our sustainability in providing life-changing services to military and Veteran families in need.

David C. Copley Foundation

Thank you to David C. Copley Foundation for their recent grant of \$20,000. Their unwavering support helps us continue our services through the pandemic and beyond.

San Manuel Band of Mission Indians

A shout out to the San Manuel Band of Mission Indians for their generous gift of \$50,000 to STEP. Your gift makes a significant difference, and we are truly grateful for your confidence in and support for our organization.

Bob Woodruff Foundation

In May, the Bob Woodruff Foundation (BWF) announced an investment of \$4.6 million in grants to 44 "best-in-class" organizations serving Veterans, caregivers, and military families impacted by COVID-19. STEP was honored to be one of those recipients and awarded \$65,000.

As a grassroots agency, originally staffed by mostly volunteers, being recognized by the prestigious BWF brings credibility to our program and

recognizes the dedication, focus, and effectiveness of our staff, volunteers, and supporters.

Champions For Youth

This year, six San Diego non-profits supporting vulnerable populations raised a total of \$606,875 and earned an additional \$325,400 in bonus funds through the Champions for Youth program.

STEP raised an incredible \$74,412 through 241 generous donors and earned \$44,733 in bonus funds for a grand total of \$119,145. This is our most impactful campaign to date, and we are so grateful for the support from so many.

With COVID and uncertainty for so many still looming, we knew we have the support needed to serve even more military families in crisis. Thank you, Century Club of San Diego and the Farmers Insurance Open, for choosing STEP.

DONOR SPOTLIGHT



GREG AND DENISE DORIN

When Denise Dorin opened STEP's 2020 annual report and read that STEP was planning to expand services to Washington State, she started to cry. Her husband, Greg Dorin, shared she was overwhelmed with pride, as she had been volunteering with the agency since its inception. Greg decided to honor her commitment in March with a generous \$20,000 gift.

Denise is not only a STEP volunteer, but a significant donor to our programmatic and in-kind campaigns. From adopting families during the holidays, through the Sharing the Joy program, to organizing baby and toy drives, to encouraging everyone in the family to donate their household items for STEP families in crisis, Denise is thoroughly engaged.

In 2017, STEP initiated an annual Honor Roll of Leadership award, recognizing those who had made significant impacts to the agency. Greg and Denise Dorin were the first recipients of that award. Their legacy is forever cemented in STEP's continued success.

”

My wife has been giving back to others for as long as I can remember. One of her favorite organizations is STEP because she believes so much in their mission. As a family we thought it was important to honor Denise for her charitable spirit by making an impactful donation to STEP that will certainly bring comfort and well-being to our military families.

GREG DORIN, DONOR



Our Donors

Foundations, Corporations, and Organizations

\$100,000+

The Century Club of San Diego
Walter J. and Betty C. Zable Foundation

\$50,000-\$99,999

Bob Woodruff Foundation
County of San Diego, District 3
The Green Foundation
Price Philanthropies
Salvador Foundation
San Manuel Band of Mission Indians
USS Midway Foundation

\$25,000-\$49,999

David C. Copley Foundation
Intuit
Lee S. Monroe Foundation
Stand & Salute Donors
Synergy One Lending
The Stephenan and Barbara Spiva Foundation

\$15,000-\$24,999

Bank of America
CACI INC. Federal
California Foundation for Stronger Communities
Cushman Foundation
Farrell Family Foundation
Jewish Family Services
Rancho Santa Fe Foundation
Robert and Allison Price Charitable Trust

\$10,000-\$14,999

The A.C. and Shaughne S. Warnack Foundation
The Albertsons Companies Foundation
Capital One
Cascade Lumber, Inc.
The Crean Foundation
David W. Hearst Jr. Foundation
Disabled American Veterans Charitable Service Trust
First Christian Church
Foundation Source
The Jacobs and Cushman San Diego Food Bank
Marjorie E. Swacker Trust, aka The Harmony and Health Foundation
NA-ALII, A Nakupuna Company
Pacific Life Foundation
Sanford C. Bernstein & Co., LLC
The Scoob Trust Foundation
US Bank Foundation

\$5,000-\$9,999

Baxter Blasting Drilling Company
Caliber Home Loans
Calvary Lutheran Church Members
City of San Diego
InnovaSystems International, LLC
Jewish Community Foundation

\$300-\$1,499

Navy Federal Credit Union
Network for Good
The Nordson Corporation Foundation
PGA Tour, Inc.
San Diego Downtown Breakfast Rotary Foundation
The Simon-Strauss Foundation
Soapy Joe's
Telos Capital Management, Inc.
USAA

\$2,500-\$4,999

Columbia State Bank
County of San Diego, District 5
Downtown San Diego Lions Club
McMaster-Carr Supply Company
San Diego Veterans Coalition

\$1,500-\$2,499

American Legion Auxiliary, Newport Harbor Post #291
Fuse Integration, Inc.
Naval Officers' Spouses' Club of San Diego
North Coast Church
Sixthman LTD

\$300-\$1,499

6790 Top Gun LLC
ABLC
AmazonSmile
American Legion Post 146, Oceanside
American Water
Argon, Inc.
The Benevity Community Impact Fund
Bethlehem Lutheran Church
DD Ventures Inc.
Edison International
Escondido Emblem Club No. 161 Inc.
Feeding San Diego
Jack Fisher Chapter #23, Inc.
Los Angeles/Pasadena Base of USSVI
Mason Salter's Fine Furniture
National Charity League, San Dieguito Chapter
Navy Federal Credit Union, Imperial Marketplace
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