



Annual Report **2023**

Delivering On Our Mission

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Laura White Ludvik
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USS Midway Foundation

Our Mission

STEP builds financial self-sufficiency among junior active duty enlisted service members, recently discharged Veterans, and their families facing a financial crisis through counseling, education, and emergency grants.

Vision

- » Relevant
- » Reliable
- » Responsive

STEP's vision is to change the lives of military families and Veterans that we serve by helping them achieve financial well-being.

Values

- » Do the Right Thing
- » Honor Patriotism & Service to Country
- » Build Relationship
- » Respect Others
- » Deliver Results with Excellence





Letter From The CEO



I begin this annual letter with a sense of immense pride for Support the Enlisted Project and the thousands of families we have helped over the last eleven years. Together, we have seen remarkable accomplishments materialize through steadfast dedication - to helping our young military and Veteran families. This past year, like the preceding ten, offered us no shortage of challenges, but we were again able to persevere and reach record numbers of families with our Emergency Financial Assistance (EFA) program, while impacting hundreds of thousands more lives.

This past year, with our community's support, we:

- » Provided our EFA program to a record-breaking 1,131 young military and veteran families.
- » Served those EFA families in 36 states, in addition to California and Washington.
- » Issued \$190,000 in EFA grants to the family's creditors to restore or retain basic necessities.
- » Distributed warehouse program goods to 6,846 families, a 73% increase.
- » Positively touched 118,000 military family's lives, a 137% increase.
- » Received 11,500 volunteer hours, representing 32% of total man-hours worked.

These impacts affirm that we are delivering on our mission – to serve our young military and veteran families facing financial crisis, while empowering them to achieve a lifetime of financial well-being.

The mission of STEP is as critical and relevant today as it was eleven years ago. Requests for service continue to pour in. They come from locations across the country, from our families in crisis, as well as their military supervisors and leadership. This only underscores the continued need for our programs and services.

Today, I write in gratitude; proud of our accomplishments, confident in our strategy and frankly inspired by our team. It is our extraordinary employees, board of directors, volunteers, donors, and community partners who make STEP work!

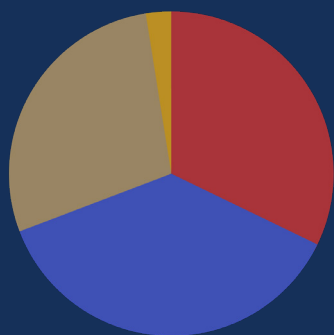
Thank you for inspiring me, and for joining us in growing Support the Enlisted Project for today's and tomorrow's young military families.

With gratitude,



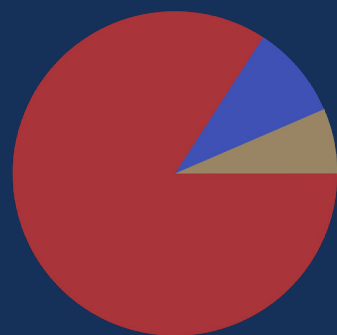
Tony Teravainen
CEO & Co-Founder

Financial Statement



Revenue

●	In Kind Goods & Services	\$1,508,590
●	Grants	\$1,735,970
●	Individual Contributions	\$1,325,340
●	Special Events/Other	\$118,132
Total Income		\$4,688,032



Expenses

●	Program Expenses	\$3,029,268
●	Development Expenses	\$337,348
●	Administrative Expenses	\$233,648
Total Expenses		\$3,600,264
Income in Excess of Expenses		\$1,087,768

Assets & Liabilities

Beginning Net Assets		\$1,287,521
Ending Net Assets		\$2,375,289
Total Liabilities		\$423,371
Total Liabilities and Net Assets		\$1,459,918

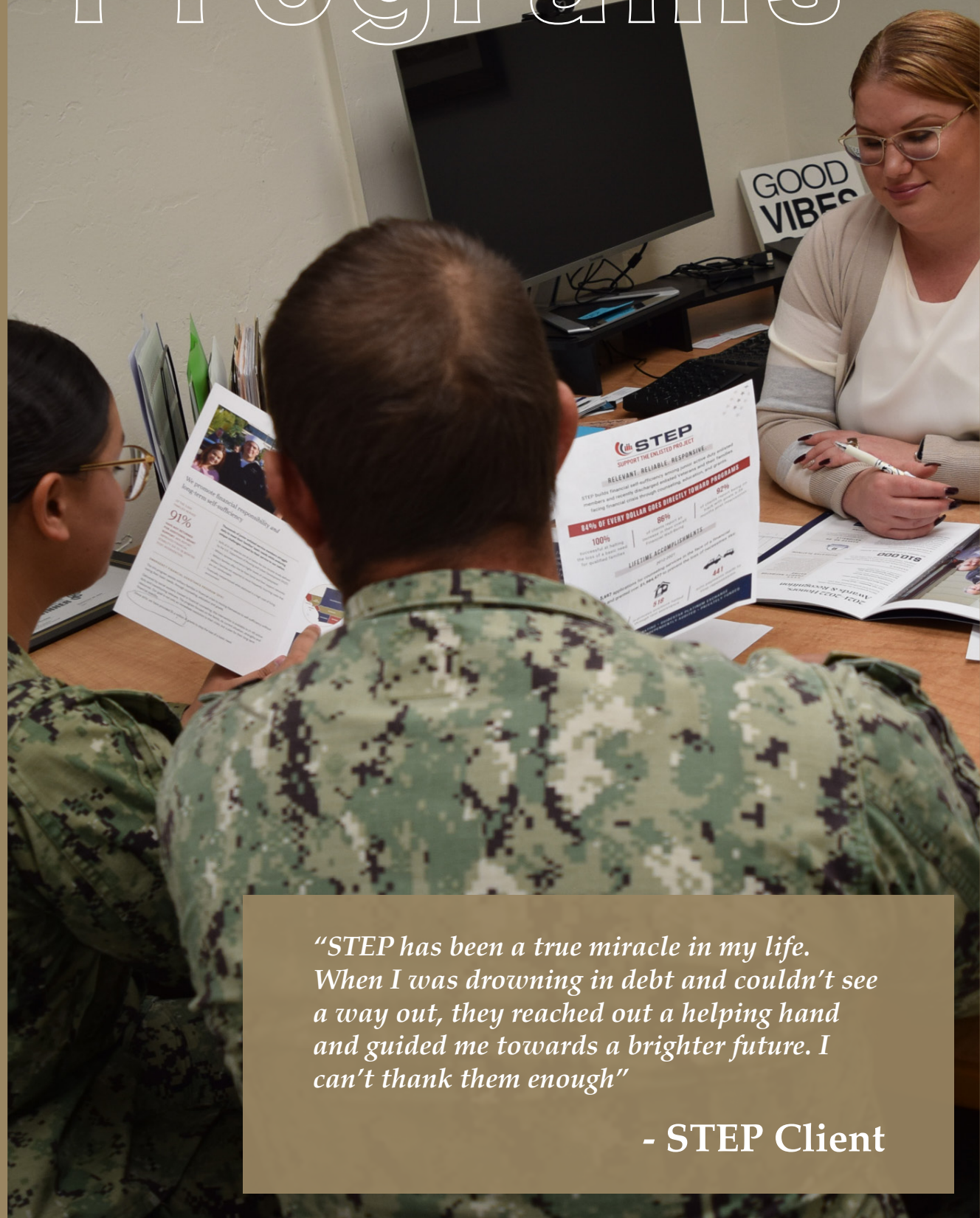
84%

of every dollar goes
towards programs

**Audited Fiscal Year 2023*



Programs



"STEP has been a true miracle in my life. When I was drowning in debt and couldn't see a way out, they reached out a helping hand and guided me towards a brighter future. I can't thank them enough"

- STEP Client

Emergency Financial Assistance Program

7,432

Lifetime EFA
families served

STEP's purpose is to resolve the immediate financial crisis for young military and transitioning Veteran families, while guiding them toward a lifetime of financial self-sufficiency. Through our EFA program, we put an end to the threat of housing, transportation, and utility loss, fostering stability in challenging times. A dedicated social worker empowers these families with the tools, financial counseling and a personalized finance plan to achieve a brighter financial future - making this crisis their last. This approach has yielded remarkable results, with a 90% effectiveness rate, resulting in only 3% of families returning for additional assistance.

\$2,491,293 Grants Distributed

Lifetime Grant Accomplishments

513

Restored or retained
family utilities

608

Halted in-process evictions to
secure housing

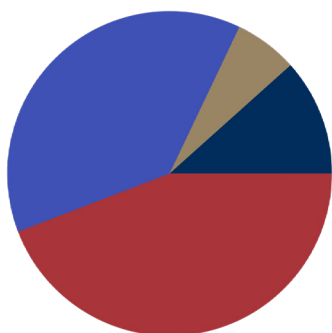
529

Halted or reversed
auto repossessions

EFA Client Quotes

"Getting started was tough, but we're on a roll now. We're so thankful for STEP."

"I had no idea how much trouble we were in. Now, we're never going back there."



Grants Distributed

●	Rent / Mortgage	\$1,100,138
●	Auto Payments / Ins / Repairs	\$944,513
●	Utilities / Major Appliances	\$156,997
●	Other Emergencies	\$289,645



Emergency Financial Assistance Clients

1,130
EFA families

Your Dollars at Work - Client Story

Sylvia, an E5 Sailor who had been serving in the Navy for a decade, came to STEP for help. Amidst the challenges of military life, she found herself divorced, a single mother of a 10-year-old, 6-year-old, and 3-year-old. She was in a mountain of debt and couldn't afford her mortgage.

A terrible car accident skyrocketed her expenses, depleting her bank account and leaving her unable to pay the mortgage or put food on the table. A STEP Social Worker was there to offer guidance and together, they crafted a plan designed to foster a path to financial well-being.

STEP provided a payment of \$2,715 to her mortgage loan office and gave her the tools and education to rebuild her emergency fund and chip away at her debt.



"Thanks to STEP, I'm back on track and breathing easier. My kids and I have a real shot at a stable future, and that means everything to me. STEP has been a lifeline, helping me turn the tide and build a better life for my family."

-Sylvia, STEP Client

What the EFA Program Means to STEP

For 11 years, STEP has been delivering on our mission of building financial well-being among military and Veteran families. It's an honor to support our heroes in identifying and achieving their financial goals. What a joy to watch each service member grow in confidence and authority over his or her finances. I love hearing back from service members and their spouses, "I never thought we'd be debt free, but today we are!" or "You saved our marriage! We could never discuss money, but now we can talk about anything." Each call or email means the world to me, knowing that we could make a difference for the service members and their families who have given so much to our Nation. STEP will continue to stand by and be ready to serve those who serve, thanks to the community support that makes it possible.

By Kathi Bradshaw - STEP Vice President

Support Programs

We extend our reach through support programs designed to lighten the load of financial pressures. These programs are instrumental in building relationships and cultivating trust with our clients to show we can be a reliable partner on their financial journey. Through the generosity of the community, we collect items so we can connect with more military families to spread awareness of our EFA Program, while offsetting family expenses.

3,360

Families received
diapers, food,
clothes, and
other needed
household goods

Monthly Distribution ►►

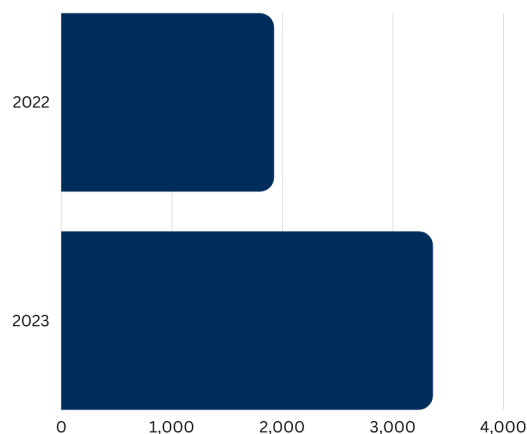
Distributions and warehouse visits offer baby essentials, groceries, gently used clothing, toys, and household goods to help offset costs. This year we expanded our reach through additional on-base distributions. This has enabled us to support a greater number of military families, making a meaningful difference in their lives.

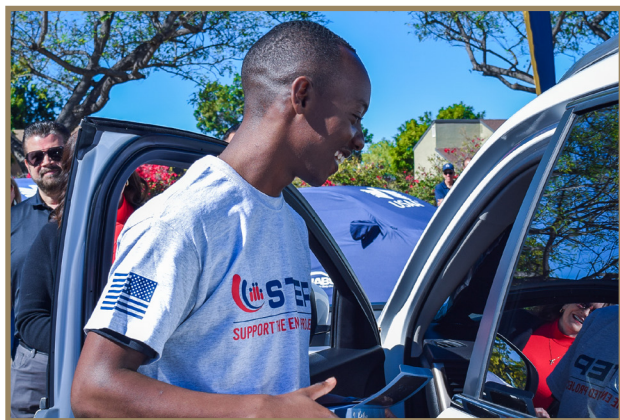


Cammies to College ▼

Volunteers welcomed more than 275 families to this educational resource fair at Liberty Station. Colleges, Universities, and non-profits hosted tables with information on military education benefits. Kids in attendance received backpacks filled with school supplies. Each family received a bag of groceries and diapers. One attendee said, "There was so much useful information all in one place. Now I can select my next steps for a college degree."

74% increase in families attending distributions





Recycled Rides Program

17
Refurbished
cars gifted



"Receiving a car has been such a blessing. We were struggling with no transportation, making it difficult to get my kids to school or commute to work. With my limited salary, owning a car seemed out of reach. My family and I are so grateful for this."



Car Giveaways ▲

17 refurbished cars changed the lives of military and Veteran service members and their families this year. USAA & NABC partnered with STEP to provide 15 of those cars, ensuring that the first year of insurance and taxes were provided along with the car! We thank all of our car-giveaway partners that make this possible.

Backpack Drive ▼

A heartfelt thanks to our friends, donors, organizations, and businesses who joined our July-August Backpack and School Supply drive. Stuffed with essentials like glue sticks, notebooks, crayons, and more, these backpacks ensured a fantastic start to school for our young military children. Your incredible kindness and generosity surpassed our goal of 500 backpacks.

900

Backpacks distributed



Baby on Board Drive ▲

March kicked off our Baby Essentials drive, focusing on crucial baby items. Our donors responded to the call, supplying diapers, onesies, bottles, and more. Kapwa Cal Coast, one of the generous donors featured in the picture above, enthusiastically participated. Monetary donations enabled us to buy new car seats, cribs, and crib mattresses. Collection bins across businesses, organizations, and front porches were overflowing with baby items for our families.

455,490

Diapers distributed

STEP into the Holidays

Thank You to Our Veterans Day Partners:

A huge thank you to Soapy Joe's in San Diego and Classy Chassis in Washington State for joining forces with STEP on Veterans Day, raising money as well as offering free car washes to active-duty, Veterans & family members. We are deeply grateful for your generosity and partnership.



Gratitude and Thankfulness in November:

In the time of giving thanks, we want to recognize our donors who provided holiday meals for military families. Bags filled to the brim with sweet potatoes, canned vegetables, stuffing mix, cranberry sauce and so much more were distributed. We are especially grateful for Professor Seinz at Southwestern College. His students donated over \$2500 so STEP could purchase grocery gift cards for San Diego families to purchase their holiday dinner. Additional shout outs to National Charity League San Dieguito, Jewish Family Services, and the many donors that made sure our families had plenty of Thanksgiving food.

240

Families recieved Thanksgiving dinner

Celebrating the Holidays:

During the holiday season, we support our military families by Sharing the Joy. Our young military families and Veterans make significant sacrifices, and STEP ensures they are cared for during this festive time. Our partners and donors adopt military families, providing gifts from their wish list. Last year, we reached 255 families, and we're so thankful to our generous supporters who embody the spirit of giving and make this program possible.

628

Children recieved holiday presents



Client Story

Sophia dreaded the holidays with her husband deployed, facing mounting debt and overdue bills, unsure how to manage Thanksgiving and Christmas with her three young children. Her friend recommended she contact STEP, and with one call, she felt a sense of relief and hope. Her Social Worker helped her create a personal finance plan, provided an emergency grant for her car insurance, and her family was selected for holiday adoption.

"Thank you to my Social Worker & STEP for your help when I needed it!"



Community



"The holiday season is so busy but so rewarding for me and our volunteer team. The impact we create by prepping, organizing, and packaging gifts for families through the 'Sharing The Joy' program is immeasurable. It warms my heart to witness the joy from families who might not have had holiday presents this year."

- Joni, Lead Warehouse Volunteer

Volunteers

Volunteers are the heartbeat of our organization, providing invaluable support that drives our mission to serve military and Veteran families.



"Volunteers are the unsung heroes who light up our organization with their selflessness."

"Volunteers are our champions, we're so appreciative."

Volunteer of the Year

At the Volunteer Appreciation event, Tony Teravainen announced Connie Goff as the STEP Volunteer of the Year. Connie volunteers on Thursdays, is a valuable member of the community engagement team, and supports the Development department. Her special connection to the US Navy, given her late husband's 30 years of service, made her a perfect fit for STEP. As Tony said "She's the friendly face our service members see when they walk in our door. Her warm personality is contagious."



11,500

Hours completed
by our volunteers

Volunteer Appreciation

STEP proudly honors our dedicated volunteers for their energy, passion, and commitment to our mission. On May 6, 2023, we hosted a luncheon to recognize over 100 volunteers who contributed thousands of hours in various roles, from warehouse work to community outreach. Our CEO had the opportunity to recognize and individually thank these generous people for their many hours of work. Bill Boggs, Chairman of the Board, said "Volunteerism is one of the most selfless acts that we can become involved in. Thank you for making a difference with STEP."





Partnerships

327

Community outreach
events attended

Strong partnerships are built on more than just a common goal; they thrive on the desire to collaborate and work together for a greater cause. At STEP, we value our connections with both our community and corporate partners, as they expand our reach, increase engagement, and bring our mission and vision to life. Whether through sponsorship, volunteer efforts, advocacy, or donations, our partners provide invaluable support, contributing to the improvement of our organization. We deeply appreciate the generosity and contributions, which are instrumental in driving STEP's success.



Bags For The Brave

118,886

Lives Touched Through
Support Programs

CBS 8 and 27 Navy Federal Credit Union branches worked through the month of May to gather essential personal care items for military and Veteran families in need. These two hard-working partners volunteered to help STEP distribute all the items they had collected along with food, diapers, and other goodies. Thank you, CBS 8 and Navy Federal Credit Union for making a difference for military and Veteran families.



NAVY
FEDERAL
Credit Union





Awards & Recognition



Awards & Recognition

We are grateful to be recognized for these honors and achievements this past year...

STEP Awarded Nonprofit of the Year by The San Diego Business Journal



Four Star Charity

For the seventh consecutive year, we received the coveted 4-star rating from Charity Navigator, highlighting non-profits with the highest standards and results for strong financial health and commitment to accountability, transparency, and efficacy. With only 25% of charities receiving this rating, it speaks to the importance of financial transparency.



A+ Rating

Better Business Bureau



Guidestar Platinum

Exchange Participant

Ranked #30 Nationally

Among organizations that support the military, Veterans, and their families by Charity Navigator and Stacker.

Hire Vets Medallion Gold Award
U.S. Department of Labor

Top 50 Influential Veteran Business Leaders
San Diego Business Journal

2023 Glow On Community Grant
Hydrafacial

Tony Gwynn All-Star

Congratulations to Grace Teravainen, daughter of STEP CEO Tony Teravainen, for being named a Tony Gwynn Community All-Star by the San Diego Padres. This program recognizes local high school students who actively support their community through a non-profit organization. Grace was one of four recipients to receive this award, and in recognition of her work with STEP, we received a \$5,000 grant from the San Diego Padres Foundation. Grace was honored at the Padres game on May 6th, 2023.





EVENTS



"Sponsors are the driving force behind our events; without their generous support, organizing gatherings like our charity golf tournament would simply be impossible."

-Barb Fiorina, Development Manager

Events

Our events, for both clients and donors, bring us all together and foster connections with the community. A big thank you to our sponsors, donors, attendees, and volunteers who make these events truly special.

Fall Social - 10 Year Celebration

On the evening of October 27th, we celebrated a decade of achievements at STEP's Ten Year Anniversary. More than 100 guests joined us as we looked back on where we've been and forward to the future. Our keynote speaker, Congressman Scott Peters, gave a powerful speech with encouragement as we plan for the next ten years. Kathi Bradshaw, Vice President, spotlighted just one client's success story to illustrate the thousands of families who have moved from financial crisis to financial well-being with the support of STEP Social Workers over our first 10 years. CEO Tony Teravainen highlighted our progress, affirming our commitment to expansion and outreach.



In 2018 STEP implemented the Honor Roll of Leadership. This award was designed to highlight and honor leaders of STEP, that have influenced and dedicated their time and talents to supporting our organization. These leaders have the skills and talents to impact something bigger. They are committed to ensuring the success of this organization for years to come.

Honor Roll of Awardees

2022

- » Kathy Sinclair
- » U.S. Bank

2021

- » Price Family
- » Innova Systems International

2019

- » Laura Galinson
- » Workwell Technologies
- » Salvador Foundation

2018

- » USS Midway Foundation
- » Century Club of San Diego

2017

- » Walter J. & Betty C. Zable Foundation
- » Denise and Greg Dorin



2022 Awardee - Kathy Sinclair



2022 Awardee - U.S. Bank



Terry Magee Leadership in Service Award

The Terry Magee Leadership In Service Award was created in 2018 to celebrate the highest level of community service. There are many out there that seek to do good things in our community, but what is often lacking is the empowering and humble leaders to bring all these disparate resources together into a focused and capable team. Terry Magee has lived a life of service, bringing leadership that motivates and organizes people – so they can build and sustain their organizations to achieve their goals.



Leadership in Service Awardees

2022

» Soapy Joe's Inc.

2021

» James Carmody

2019

» Margaret "Peg" Wilson

2018

» Terry Magee



"Your recognition with this award signifies that you have demonstrated what true leadership in service looks like. Your ability to bring diverse resources together, your humility, and your unwavering commitment to the betterment of our community inspire us all. Your actions embody the spirit of Terry Magee, and we are deeply grateful for your service."

-Tony, STEP CEO & Co Founder

Swing For Our Heroes Annual Charity Golf Tournament



\$91,815

Raised for military
and Veteran Families



Our Swing for Our Heroes charity golf tournament, in collaboration with United Through Reading, was a success. Every golfer, sponsor, volunteer, and auction donor played a vital role in positively impacting the lives of our military and Veteran families.

As one of our most significant fundraisers, we are so grateful for the support of all 144 attendees. Thank you to Rancho Bernardo Inn for hosting us at such a beautiful golf course.

Joint Base Lewis-McChord Resource Fair



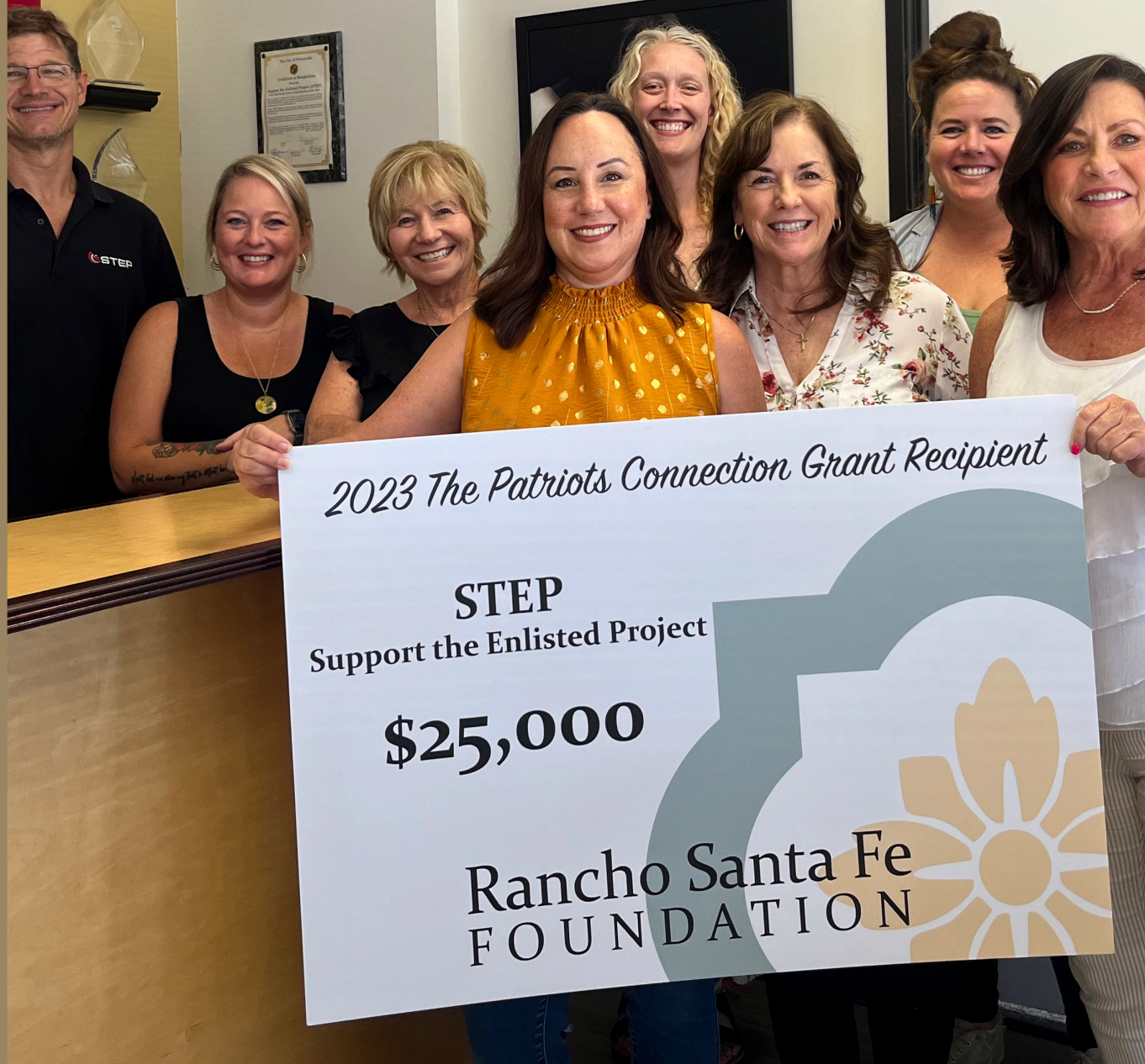
33,173

Lives touched through
support programs in
Washington State

In just two years, we've made a remarkable impact in Washington State. Our programs team has made major strides, connecting with service members, Veterans, and the community. Joint Base Lewis-McChord has warmly embraced STEP in their on-base events. The Hawk Career Center at JBLM serves as a bridge between military and civilian life, providing a comprehensive range of resources, including education, financial assistance, and employment opportunities. STEP is present at these events to offer the tools, support and guidance to thrive in post-military service.



THANK YOU TO OUR DONORS



Donor Acknowledgement

Experian

Experian's partnership and their generous gift of \$100,000 focused on expanding our reach to more military and Veteran families.



With their contribution, we were also able to hire a dedicated programs coordinator in Washington, who has become key to our client programs in the region. This partnership goes beyond financial support; it's built on a shared commitment to empowering military and Veteran families with financial literacy skills and helping them build a brighter, more secure financial future.

Experian's dedication to our cause has had a profound impact, enabling us to reach more families, expanding our message of financial hope and well-being. We are grateful for their continued support and shared vision for a better future for our heroes and their families.

SDG&E Gifts \$400,000

We're thrilled to announce that SDG&E generously granted us \$400,000 from the SDG&E Community Assistance Fund. As we embark on the next decade of our mission, we do so with immense gratitude for the donors and partners who have stood by us. Together, with SDG&E's incredible support, we look forward to making an even greater impact and continuing to improve the lives of those who have sacrificed so much for our nation. Thank you SDG&E for your unwavering commitment to our cause.



As we stand on the precipice of a new decade, we are filled with excitement and gratitude. Our journey thus far has been made possible not only by the dedication and efforts of our own team but also by the support of donors, partners, and volunteers who have stood firmly by our side. Your belief in our mission has been the driving force behind every accomplishment we've achieved.





Major Gifts & Grants

\$391,009

Raised in special events
and fundraisers

+ \$132,167 in-kind

Our community-funded nonprofit relies on major gifts and grants to support military and veteran families. Our ability to support military and veteran families hinges on the generous contributions of foundations, corporations, and individuals who believe in our mission.

Nakapuna

Nakapuna's steadfast commitment to STEP and their generous gift of \$20,000 in 2022 have touched the hearts of everyone involved. Thanks to Nakapuna's support, STEP can expand our aid to more military and Veteran families, making our community a better place.

We express our deep gratitude for Nakapuna's dedication, which was further exemplified during their volunteering at our warehouse. Many hands made quick work as they organized, swept, and tidied the space.

We extend our heartfelt thanks to each team member who took time from their off-site meeting to dedicate their day to STEP. Their partnership, collaboration, and generosity have profoundly contributed to our mission of assisting junior active-duty enlisted members, transitioning Veterans and their families.

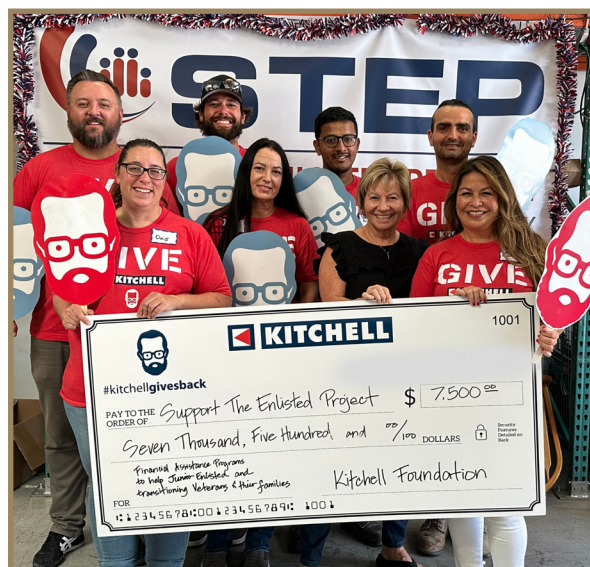


Kitchell

We are grateful to Kitchell Foundation for their support of STEP. Kitchell grew from a modest family-owned business to an employee-owned enterprise dedicated to building value, every day.

Kitchell's legacy of community service was established by founder Sam Kitchell, and holds steadfast within each of their employee-owners. Kitchell exemplifies an attitude of caring, helping neighbors in times of need, and simply doing what is right without reward.

With a grant of \$7,500 and their volunteer services, Kitchell has shown that they are truly dedicated to serving the needs of our unique community. Their ongoing partnership and support make a significant impact on the lives of military and Veteran families, and we look forward to our continued collaboration in the years to come.



Our Donors

Foundations, Corporations, and Organizations

\$100,000+

Experian
San Diego Gas & Electric
USS Midway Foundation
Walter J. and Betty C. Zable Foundation

\$50,000 - \$99,999

Allison and Robert Price Family Foundation
Lee S. Monroe Foundation
Salvador Foundation
The Century Club of San Diego
The Green Foundation
The Stephan and Barbara Spiva Foundation

\$49,999 - \$25,000

Disabled American Veterans Charitable Service Trust
Kaiser Permanente
Martha P. Mack Foundation
Michael B. O'Donoghue Foundation Fund

\$24,999 - \$15,000

Bank of America Charitable Foundation
County of San Diego
David C. Copley Foundation
Farrell Family Foundation
NA-ALII - A Nakupuna Company
The Wilson Sexton Foundation

\$14,999 - \$10,000

Charles and Ruth Billingsley Foundation
City of Escondido
City of Vista
Cushman Foundation
Muller Chan Family Foundation
The A.C. and Shaughne S. Warnack Foundation
The Crean Foundation

The Mary Ann Blair Fund
The Scoob Trust Foundation
U.S. Bank Foundation

\$9,999 - \$5,000

Alta Good Deeds Foundation
Beyster Family Foundation
CACI INC.
City of San Diego Community Projects, Program & Services
Feeding San Diego
InnovaSystems International, LLC
Kitchell Foundation Community Foundation
Padres Foundation
PenFed Foundation
San Diego Elks Lodge No. 168
Telos Capital Management, Inc.
The Hervey Family Fund
The Kim and Harold Louie Family Foundation
The Laura J Niles Foundation
The Simon-Strauss Foundation
USAA
U.S. Bank - Lakewood

\$4,999 - \$2,500

American Legion Post 257 - Laguna Hills
America's Best Local Charities
Caesars Enterprise Services, LLC
CALPRO Network Financial Services
Donald and Margaret West Family Fund
Dorin Giving Fund
Freeman Giving Fund
General Atomics Aeronautical Systems Inc.
Junker Family Trust
KAPWA Cal Coast Credit Union
Lions Club of San Diego - Downtown
Magee Enterprises
Mission Beach Women's Club Foundation
Morgan Run Club & Resort
Pala Band of Mission Indians
Quidel Corporation

Samuel I. and John Henry Fox Foundation
Sorkin Family Foundation
Stater Bros. Charities
Ziemek Dental Lab

\$2,499 - \$1,500

AFCEA San Diego Chapter
Bob Woodruff Foundation
Combat Veterans Motorcycle Association
Facebook/Meta
MGN Family Foundation
Rotary Club of Lakewood Washington
Rowling & Associates
San Diego Veterans Coalition
Soapy Joe's
Veterans United Foundation
Washington Federal Foundation

\$1,499 - \$500

Agron, Inc.
Allianz Global Holdings LLC
American Legion Post 853 - Borrego Springs
Black Ops Asphalt
California VFW Motorcycle Club
Calvary Lutheran Church Members
Catherine Clamp Real Estate, Inc
Christ Episcopal Church
Christ Episcopal Church of Puyallup
City National Bank
Classy Chassis
Coronado Junior Woman's Club
County Wide Mechanical Systems Inc
Daisy and Faruk Fund
Del Rey Systems & Technology, Inc
Desai Family Fund
Family Optometric Associates of CA, Inc.
Fujikura Composite
Genasys, Inc.
Grand Canyon University
Green Family Foundation Trust
J Public Relations
Kiwanis Club of San Clemente

"Being part of the military community means facing unique challenges, and STEP understands those challenges like no other organization that I've gone to for help."



Klinedinst PC
KPMG
Left Brain Professionals
Magee Family Charitable Fund
Millennium Health
National Association of Federally-Insured Credit Unions
Navy Federal Credit Union - Brea
Navy Nurse Corps Association of SoCal
San Diego Veterans Coalition
SBG Technology Solutions
Scripps Ranch Caravan
Sempra Employee Giving Network
Spouses' Club of Lewis McChord
The Florence B. Kilworth Foundation
The Gottfried & Mary Fuchs Foundation
The Honest Kitchen
University of Maryland Global Campus
VFW Post 7766
WestRock Foundation



"I can't thank STEP enough for their support during my transition from the military. They made a challenging journey so much smoother by helping me prepare myself financially."

Individuals

\$50,000-\$20,000

Doug & Shirley Roberts

\$19,999-\$10,000

Alan Wiener
Benjamin Berry
James Carmody
Wessal Khader

\$9,999-\$5,000

Cary & Michelle Cheshire
Chris & Keith Eshelman
James Wallace
Jerry & Carol Turk
Kenneth Lester
Kim Raisani
Lynn Gorguze
Mark Whitty
Terry & Colleen Magee
Walt Bochenek

\$4,999-\$1,500

Andrea Dooley
Bill Boggs
Christine Sesser
David Beatty
Donivan Howard
Dwayne Junker
James Bonk

John Fox
Jonathan Dien
JP & KathyJean Farnam
Karen Allport
Kathy Sinclair
Larry Cooke
Margaret York
Mark Walker
Mike Croce
Nancy Kirby
Neal Inscoe
Nicholas Braun
Patricia Grawburg
Pemberton Smith
Richard Aufmann
Richard Keidel
Robb Jackson
Robert Hill
Steve & Barb Fiorina
Steven Beatty
Steven Chado
Tammy Sanchez
William Doody

\$1,499-\$500

Alan Moore
Alisha Young
Ann Marie Malino
Ann Uri
Art Moreau
Barbara Bradbury-Brown
Barbara Williams

Brandon Bol
Carol Dedrich
Catherine Oswald
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Gordon Kugler
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Jeffrey McEvoy

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Julie Brighton
Kathleen Salmas
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Kyle Moss
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Linda Disney
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 Vijayalakshmi Srinivasan
 William Sitz



Elks Lodge

The support of Elks Lodge holds a special place in our hearts. Their generous donation of \$9,000 is a testament to their commitment to our cause. The impact of their contribution resonates deeply within our organization, as it directly translates into real help for military and veteran families facing financial challenges. We grateful for their partnership, which exemplifies the values of compassion and service.

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"We were in the darkest times when we found STEP. They helped us navigate through our financial crisis, and emerge more financially stable. STEP was our turning point."



Stefanie Urquidez

In their own words, this generous donor shares their heartfelt reasons for supporting STEP. "We chose to support STEP because we love how the organization helps military families and veterans with immediate needs AND also helps support them with actions to build a better financial future for themselves. We are part of the military veteran community, and we remember years ago being a young military family who faced financial hardships. We love giving to an organization that helps families that we were once like and gives them a better future!"

All gifts recognized by fiscal year 2023: July 1, 2023-June 30, 2023.

Please email development@teamstepusa.org with any errors, and please accept our apologies.

Ways to Give

Gifts For The Future



As Support the Enlisted Project moves into our next decade, we are committed to delivering on our mission and ensuring STEP is secure for the future. Your planned gift to STEP will make an impact for decades to come. By including STEP in your will or trust, you are ensuring that enlisted service members, Veterans, and their families will have a place to turn when facing a financial crisis long into the future.

Simple ways you can make a commitment today for a gift tomorrow

- » Include Support the Enlisted Project in your will or trust. This is an easy and flexible way to support STEP that costs you nothing today; this gift can be completed by adding one sentence to your will or trust.
- » Donate retirement plan assets. Gifting your IRA or other retirement assets to family members may result in a large tax hit for those you love, but these assets pass tax free to Support the Enlisted Project.

If you have already included STEP as a beneficiary of your estate, please notify us, so we can ensure your gift will be used exactly as you intended.

For more information about planning your legacy, please contact development@teamstepusa.org or call us at (858) 695-6810.



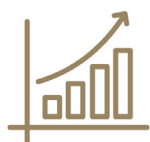
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Your gift each month helps to ensure that STEP has resources every day for military and Veteran families.



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For More Information

Contact development@teamstepusa.org or call (858) 695-6810

Donate Now

Scan the QR code or go to teamstepusa.org/donate





Thank You



@teamstepusa

*We appreciate all of your
support throughout the years!*



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